## Commonwealth of Virginia/Department of Accounts Summary Report on General Fund and Lottery Revenue Collections For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

	(1)	(2) As a % of	(3)	(4)	(5)	(6)	(7)	(8)	(9) % Annual
		Gen Fund Rev		February			Year-To-Date		Growth
Revenue	FY 2004 Estimate	& Net Lottery Profits	FY 2004	FY 2003	% Change	FY 2004	FY 2003	% Change	Req By Est
Individual Income Tax:	LStillate	Tionts	1 1 2004	1 1 2003	Change	1 1 2004	1 1 2003	Change	LSt
Withholding	\$6,957,700	58.09	\$615,806	\$563,420	9.3	\$4,633,507	\$4,369,137	6.1	5.9
Tax Dues/Estimated Payments	1,509,100	12.60	18,214	14,669	24.2	660,038	638,518	3.4	7.6
Gross Individual Income Tax	\$8,466,800	70.69	\$634,020	\$578,089	9.7	\$5,293,545	\$5,007,655	5.7	6.2
Individual and Fiduciary Income									
(Refunds)	(1,230,400)	(10.27)	(259,379)	(221,020)	17.4	(453,923)	(437,177)	3.8	3.0
Net Individual Income Tax	\$7,236,400	60.42	\$374,641	\$357,069	4.9	\$4,839,622	\$4,570,478	5.9	6.8
Sales and Use Tax	2,507,200	20.93	175,255	162,491	7.9	1,548,511	1,439,690	7.6	7.3
Corporations Income Tax	365,900	3.06	(4,552)	(8,321)	45.3	146,397	140,031	4.5	6.6
Public Service Corporations	84,400	0.71	8,587	8,434	1.8	50,796	55,622	(8.7)	(7.5)
Insurance Premiums	347,800	2.90	10,027	13,521	(25.8)	153,165	150,270	1.9	4.4
Interest Income (a)	64,000	0.53	10,905	18,718	(41.7)	46,138	60,361	(23.6)	(21.7)
Alcoholic Beverage Sales (b)	124,100	1.04	30,929	30,251	2.2	80,296	76,734	4.6	(3.6)
Tobacco Master Settlement	50,500	0.42	0	0	-	516	17,497	(97.1)	(15.9)
All Other Revenues	811,700	6.78	51,081	30,921	65.2	512,449	422,885	21.2	13.1
Total General Fund Revenues	\$11,592,000	96.79	\$656,873	\$613,084	7.1	\$7,377,890	\$6,933,568	6.4	6.7
Groce Lettery Payanua	\$1,195,445	9.98	\$115,157	\$90,489	27.3	\$805,371	\$736,410	9.4	5.3
Gross Lottery Revenue			· ·	. ,		•	. ,		
Less: Expenses	(810,345)	(6.77)	(75,068)	(62,250)	20.6	(543,392)	(493,476)	10.1	6.6
Net Lottery Profits	\$385,100	3.21	\$40,089	\$28,239	42.0	\$261,979	\$242,934	7.8	2.6
Total General Fund Revenues									
and Net Lottery Profits	\$11,977,100	100.00	\$696,962	\$641,323	8.7	\$7,639,869	\$7,176,502	6.5	6.5

<sup>#</sup> Percentage is greater than 1,000%.

<sup>(</sup>a) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in April.

<sup>(</sup>b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

# Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

	(1)	(2) As a %	(3)	(4) February	(5)	(6)	(7) Year-To-Date	(8)	(9) % Annual
Revenue	FY 2004 Estimate	of Total Gen Fund Rev	FY 2004	FY 2003	% Change	FY 2004	FY 2003	% Change	Growth Req By Est
Taxes:									
Individual Income Tax - Withholding	\$6,957,700	60.02	\$615,806	\$563,420	9.3	\$4,633,507	\$4,369,137	6.1	5.9
Tax Dues/Estimated Payments	1,509,100	13.02	18,214	14,669	24.2	660,038	638,518	3.4	7.6
Gross Individual Income Tax	\$8,466,800	73.04	\$634,020	\$578,089	9.7	\$5,293,545	\$5,007,655	5.7	6.2
Individ and Fiduc Income (Refunds)	(1,230,400)	(10.61)	(259,379)	(221,020)	17.4	(453,923)	(437,177)	3.8	3.0
Net Individual Income Tax	\$7,236,400	62.43	\$374,641	\$357,069	4.9	\$4,839,622	\$4,570,478	5.9	6.8
Sales and Use Tax	2,507,200	21.63	175,255	162,491	7.9	1,548,511	1,439,690	7.6	7.3
Corporations Income	365,900	3.16	(4,552)	(8,321)	45.3	146,397	140,031	4.5	6.6
Public Service Corporations	84,400	0.73	8,587	8,434	1.8	50,796	55,622	(8.7)	(7.5)
Insurance Premiums	347,800	3.00	10,027	13,521	(25.8)	153,165	150,270	1.9	4.4
Alcoholic Beverage Excise	91,400	0.79	28,032	27,340	2.5	51,840	48,812	6.2	4.1
Beer and Beverage Excise	32,700	0.28	2,897	2,911	(0.5)	28,456	27,922	1.9	(20.1)
Wills, Suits, Deeds, Contracts	290,400	2.50	19,524	18,577	5.1	213,534	179,204	19.2	1.6
Inheritance, Gift, and Estate	125,100	1.08	10,491	5,514	90.3	88,451	94,030	(5.9)	(12.7)
Tobacco Products	19,000	0.16	1,151	1,119	2.9	10,390	10,190	2.0	24.1
Bank Franchise	10,000	0.09	0	0	-	64	62	3.2	8.1
Other Taxes	16,800	0.14	1,245	(940)	232.4	8,884	(4,165)	313.3	286.5
Total Taxes	\$11,127,100	95.99	\$627,298	\$587,715	6.7	\$7,140,110	\$6,712,146	6.4	6.5
Rights and Privileges:									
Licenses and Permits	\$1,600	0.01	\$508	\$94	440.4	\$2,987	\$927	222.2	4.2
Corp. Franchise and Charters	37,300	0.32	647	521	24.2	15,477	15,203	1.8	1.6
Fees for Practice of Prof	1,100	0.01	0	9	(100.0)	350	350	0.0	0.8
Fees for Misc. Privileges & Services	12,100	0.11	601	758	(20.7)	6,650	6,274	6.0	8.3
Total Rights and Privileges	\$52,100	0.45	\$1,756	\$1,382	27.1	\$25,464	\$22,754	11.9	3.1
Other Revenues:									
Sales of Property & Commodities	\$9,200	0.08	\$200	(\$3)	#	\$899	\$4	#	802.8
Assessmts & Rcpts for Support of Special Svcs	400	0.00	16	28	(42.9)	162	225	(28.0)	4.4
Institutional Revenue	9,300	0.08	786	830	(5.3)	6,986	4,996	39.8	17.8
Interest (a)	64,000	0.55	10,905	18,718	(41.7)	46,138	60,361	(23.6)	(21.7)
Dividends and Rent	300	0.00	9	17	(47.1)	198	290	(31.7)	(78.4)
Fines, Forfeitures & Fees	208,300	1.80	15,768	13,994	12.7	124,195	115,627	7.4	9.0
Other Revenue	94,400	0.81	1,369	(8,271)	116.6	52,412	10,837	383.6	143.6
Excess Fees	(33,000)	(0.28)	(2,013)	(2,199)	8.5	(24,898)	(17,088)	(45.7)	(19.8)
Private Donations, Gifts & Cont.	0	0.00	0	0	-	0	0	-	(100.0)
Cities, Counties, and Towns	9,400	0.08	779	873	(10.8)	5,708	5,919	(3.6)	3.1
Tobacco Master Settlement	50,500	0.44	0	0		516	17,497	(97.1)	(15.9)
Total Other Revenues	\$412,800	3.56	\$27,819	\$23,987	16.0	\$212,316	\$198,668	6.9	13.4
Total General Fund Revenues	\$11,592,000	100.00	\$656,873	\$613,084	7.1	\$7,377,890	\$6,933,568	6.4	6.7

<sup>#</sup> Percentage is greater than 1,000%.

<sup>(</sup>a) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in April.

#### Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

	FY 2004	F	ebruary	%	Yea	ır-To-Date	<u>%</u>	% Annual Growth Required
	Estimate (d)	FY 2004	FY 2003	Change	FY 2004	FY 2003	Change (b)	By Estimate
Lottery Collections								
Lotto South	\$71,750	\$5,655	\$5,496	2.9	\$48,645	\$48,913	(0.5)	0.2
Cash 5	27,129	2,276	2,237	1.7	18,396	19,103	(3.7)	(4.6)
Pick 4	151,166	13,225	11,643	13.6	103,109	95,454	`8.0 <sup>°</sup>	2.9
Pick 3	238,067	20,500	19,164	7.0	159,041	159,439	(0.2)	(1.0)
Mega Millions	115,650	19,462	8,762	122.1	84,144	68,967	22.0	10.2
Scratch	591,683	54,039	43,187	25.1	392,036	344,534	13.8	8.9
Gross Lottery Revenue	1,195,445	115,157	90,489	27.3	805,371	736,410	9.4	5.3
Expenses (c)	810,345	75,068 (a)	62,250	20.6	543,392_(a)	493,476	10.1	6.6
Net Lottery Ticket Profits	\$385,100	\$40,089 (a)	\$28,239	42.0	<u>\$261,979</u> (a)	\$242,934	7.8	2.6

<sup>(</sup>a) Current month includes operating expenses estimate (unaudited closing).

<sup>(</sup>b) The current-year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month-to-month depending on the lotto jackpots, prize expense and game related administrative expenses.

<sup>(</sup>c) "Expenses" includes prizes to winners, compensation to retailers, instant ticket printing costs, Lottery operating expenses, and net other income/expense.

<sup>(</sup>d) Estimate established in December 2003.

# Commonwealth of Virginia/Department of Accounts Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues Summary Statement of Revenue Estimates & Collections For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

		As a %		February			Year-To-Date		% Annual Growth
Revenue	FY 2004 Estimate	of Total Fund	FY 2004	FY 2003	% Change	FY 2004	FY 2003	% Change	Required By Estimate
Motor Fuel Taxes	\$825,100	25.00	\$70,257	\$65,520	7.2	\$499,663	\$480,972	3.9	2.0
Priority Transportation Fund	20,000	0.61	2,000	2,000	0.0	12,000	12,000	0.0	0.0
Motor Vehicle Sales and Use Tax	573,600	17.39	43,574	35,897	21.4	393,690	347,278	13.4	5.7
State Sales and Use Tax	395,800	12.00	30,027	27,681	8.5	269,730	249,611	8.1	5.4
Motor Vehicle License Fees	156,600	4.74	12,391	10,692	15.9	103,566	99,690	3.9	(1.3)
International Registration Plan	58,800	1.78	3,622	4,083	(11.3)	24,598	25,847	(4.8)	2.1
Interest Earnings	9,900	0.30	0	0	-	7,232	10,527	(31.3)	(32.3)
Misc. Taxes, Fees, and Revenues	18,600	0.57	1,742	1,227	42.0	13,989	15,719	(11.0)	(19.9)
Total State Taxes and Fees	\$2,058,400	62.39	\$163,613	\$147,100	11.2	\$1,324,468	\$1,241,644	6.7	2.9

<sup>#</sup> Percentage is greater than 1,000%.

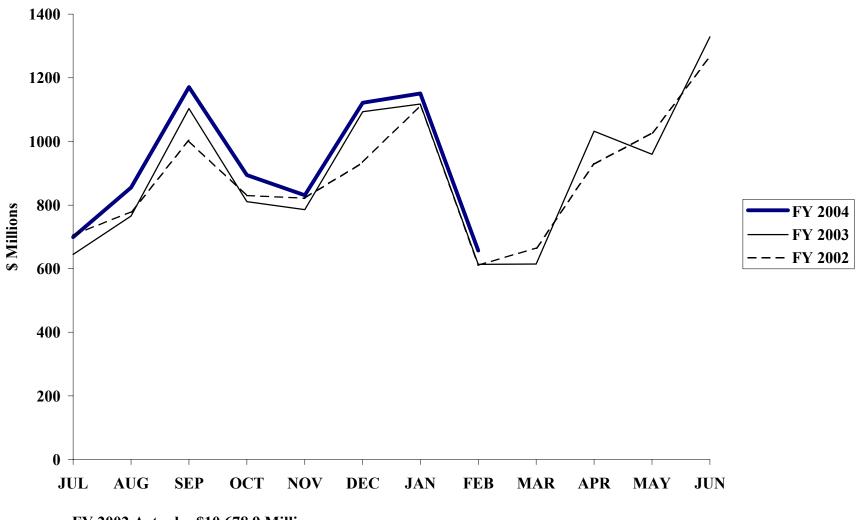
## Commonwealth of Virginia/Department of Accounts Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues Statement of Revenue Estimates & Collections

#### For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

		(Dollars in Thousands)							
	FY 2004	As a % of Total		February	%		Year-To-Date	%	% Annual Growth Required
Revenue	Estimate	Fund	FY 2004	FY 2003	Change	FY 2004	FY 2003	Change	By Est
HIGHWAY MAINTENANCE									
AND OPERATING FUND:									
Motor Fuel Taxes (Includes Road Tax)	\$703,200	21.31	\$61,578	\$55,721	10.5	\$430,312	\$409,920	5.0	2.1
Motor Vehicle Sales and Use Tax Motor Vehicle License Fees	368,700 135,700	11.18 4.11	28,006 10,781	22,859 9,281	22.5 16.2	253,542 90,588	222,913 87,588	13.7 3.4	6.0 (2.4)
International Registration Plan	58,800	1.78	3,622	4,083	(11.3)	24,598	25,847	(4.8)	2.4)
Misc. Taxes, Fees, and Revenues	18,600	0.57	1,742	1,227	42.0	13,989	15,719	(11.0)	(19.9)
Total State Taxes and Fees	\$1,285,000	38.95	\$105,729	\$93,171	13.5	\$813,029	\$761,987	6.7	2.3
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Other Revenues:									
Federal Grants and Contracts	\$0	0.00	\$1,279	\$971	31.7	\$8,825	\$9,703	(9.0)	(100.0)
Transfer (to) / from Transportation	***	0.04				<b>#</b> 50.000	0400.074	(44.4)	(70.0)
Trust Fund	\$20,200	0.61	\$0	\$0		\$56,902	\$102,271	(44.4)	(79.2)
Total Highway Maintenance and	¢4 205 200	20.50	¢40 <del>7</del> 000	<b>CO4 440</b>	40.7	<b>#070 750</b>	¢070.004	0.5	(4.5)
Operating Fund	\$1,305,200	39.56	\$107,008	\$94,142	13.7	\$878,756	\$873,961	0.5	(4.5)
TRANSPORTATION TRUST FUND:									
Motor Fuel Taxes			** ***		(4.4.4)	000.074		(0.4)	
(Includes Aviation & Road Taxes)	\$121,900	3.69	\$8,679	\$9,799	(11.4)	\$69,351	\$71,052	(2.4)	1.5
Priority Transportation Fund Motor Vehicle Sales and Use Tax	20,000	0.61	2,000	2,000	0.0	12,000	12,000	0.0	0.0
(Includes Rental Tax)	204,900	6.21	15,568	13,038	19.4	140,148	124,365	12.7	5.2
State Sales and Use Tax	395,800	12.00	30,027	27,681	8.5	269,730	249.611	8.1	5.4
Motor Vehicle License Fees	20,900	0.63	1,610	1,411	14.1	12,978	12,102	7.2	6.1
Interest Earnings	9,900	0.30	0	0	-	7,232	10,527	(31.3)	(32.3)
Total State Taxes and Fees	\$773,400	23.44	\$57,884	\$53,929	7.3	\$511,439	\$479,657	6.6	3.8
Other Bernand									
Other Revenues: Federal Grants and Contracts	\$1,068,800	32.39	\$33,309	\$41,633	(20.0)	\$472,135	\$444,424	6.2	57.6
Receipts from Cities/Counties	45,500	1.38	τους 1,297	φ41,033 2,971	(56.3)	24,240	21,679	11.8	80.0
Toll Revenues (Includes Route 28)	60,800	1.84	3,826	3,207	19.3	41,202	38,187	7.9	(3.2)
Miscellaneous Revenues	65,900	2.00	2,635	2,222	18.6	12,035	11,825	1.8	279.1
Total Other Revenues	\$1,241,000	37.61	\$41,067	\$50,033	(17.9)	\$549,612	\$516,115	6.5	58.3
Transfer (to) / from Highway									
Maintenance and Operating Fund	(\$20,200)	(0.61)	\$0	\$0		(\$56,902)	(\$102,271)	44.4	79.2
Total Transportation Trust Fund	\$1,994,200	60.44	\$98,951	\$103,962	(4.8)	\$1,004,149	\$893,501	12.4	39.3
TOTAL HIGHWAY MAINTENANCE AND									
OPERATING AND TRANSPORTATION									
TRUST FUND	\$3,299,400	100.00	\$205,959	\$198,104	4.0	\$1,882,905	\$1,767,462	6.5	17.9

<sup>#</sup> Percentage is greater than 1,000%.

### **Total General Fund Revenues**

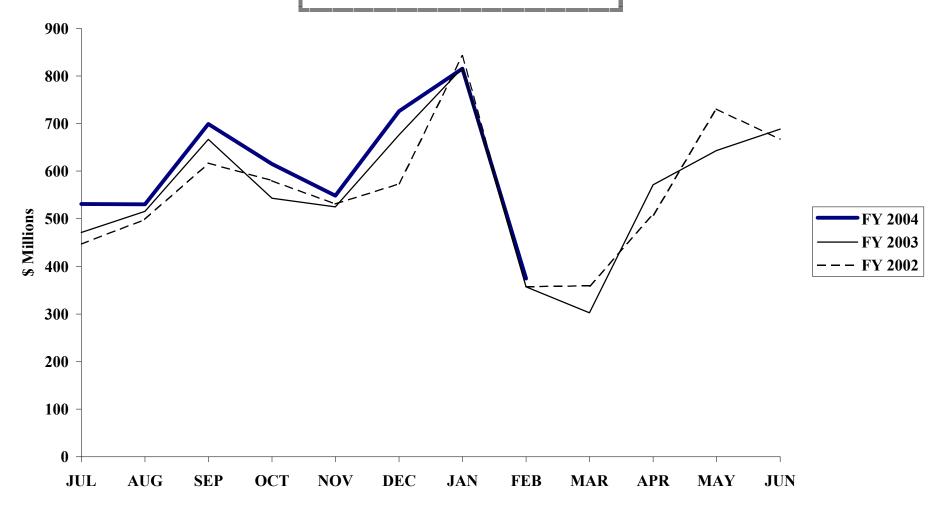


**FY 2002 Actual = \$10,678.9 Million** 

**FY 2003 Actual = \$10,867.1 Million** 

**FY 2004 Estimate = \$11,592.0 Million** 

### **Net Individual Income Tax**

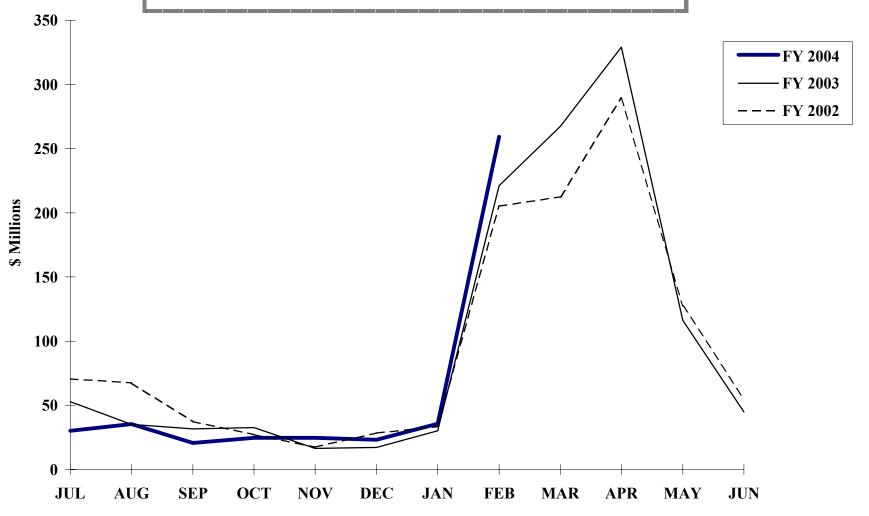


**FY 2002 Actual = \$6,710.7 Million** 

**FY 2003 Actual = \$6,775.7 Million** 

**FY 2004 Estimate = \$7,236.4 Million** 

## **Individual and Fiduciary Income Tax Refunds**



**FY 2002 Actual = \$1,171.1 Million** 

**FY 2003 Actual = \$1,194.4 Million** 

**FY 2004 Estimate = \$1,230.4 Million** 

#### **DEPARTMENT OF THE TREASURY**

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2004 (Dollars in Millions)

MONTH	PRIMARY LIQU	JIDITY	EXTERNAL MANAGEMENT EXTENDED DURATION <sup>1, 2</sup>		COMPOSITE		
	Avg. Balance	Yield	Avg. Balance	Annualized Total Return	Avg. Balance	Rate	
July, 2003	\$2,176.4	1.94%	\$930.9	-36.69%	\$3,107.3	-9.63%	
August	\$2,118.9	1.87%	\$843.1	4.04%	\$2,962.0	2.49%	
September	\$2,504.2	1.74%	\$829.0	28.58%	\$3,333.2	8.41%	
October	\$2,533.8	1.66%	\$834.8	-11.06%	\$3,368.6	-1.49%	
November	\$2,475.1	1.63%	\$831.2	1.08%	\$3,306.3	1.49%	
December	\$2,429.6	1.59%	\$834.9	9.26%	\$3,264.5	3.55%	
January, 2004	\$2,820.9	1.53%	\$840.7	7.92%	\$3,661.6	3.00%	
February	\$2,917.2	1.61%	\$847.6	12.13%	\$3,764.8	3.98%	
March							
April							
Мау							
June							
Year-to-Date Average	\$2,497.0	1.68%	\$849.0	1.37%	\$3,346.0	1.60%	
Latest 12-month Average	\$2,335.0	1.87%	\$877.5	3.13%	\$3,212.5	2.21%	

<sup>&</sup>lt;sup>1</sup> Performance on the extended duration portion of the General Account is now reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

<sup>&</sup>lt;sup>2</sup> Unaudited.

# Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2004 (Dollars in Thousands)

Month	Beginning Balance	Deposits/(Withdrawals)	Interest Allocated (A)	Ending Balance
July	\$247,481	\$0	\$0	\$247,481
August	\$247,481	\$0	\$0	\$247,481
September	\$247,481	\$0	\$0	\$247,481
October	\$247,481	\$0	\$1,860	\$249,341
November	\$249,341	\$0	\$0	\$249,341
December	\$249,341	\$0	\$0	\$249,341
January	\$249,341	\$0	\$1,472	\$250,813
February	\$250,813	\$0	\$0	\$250,813
March				
April				
Мау				
June				

Notes: (A) Interest is earned monthly but credited to nongeneral funds on a quarterly basis and will appear on this report in the months of October, January, April, and final June.