Commonwealth of Virginia/Department of Accounts Summary Report on General Fund and Lottery Revenue Collections For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

| | (1) | (2) As a % of | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|---------------------------------|--------------|------------------|-------------|-------------|--------|-------------|--------------|--------|-----------------|
| | | Gen Fund Rev | | September | | | Year-To-Date | | Growth |
| | FY 2004 | & Net Lottery | | | % | | | % | Req By |
| Revenue | Estimate | Profits | FY 2004 | FY 2003 | Change | FY 2004 | FY 2003 | Change | Est |
| Individual Income Tax: | | | | | | | | | |
| Withholding | \$6,991,600 | 59.57 | \$525,902 | \$505,856 | 4.0 | \$1,606,003 | \$1,535,762 | 4.6 | 6.5 |
| Tax Dues/Estimated Payments | 1,335,800 | 11.38 | 194,000 | 192,325 | 0.9 | 240,521 | 236,626 | 1.6 | (4.8) |
| Gross Individual Income Tax | \$8,327,400 | 70.95 | \$719,902 | \$698,181 | 3.1 | \$1,846,524 | \$1,772,388 | 4.2 | 4.5 |
| Individual and Fiduciary Income | | | | | | | | | |
| (Refunds) | (1,115,900) | (9.51) | (20,734) | (31,621) | (34.4) | (86,363) | (119,593) | (27.8) | (6.6) |
| Net Individual Income Tax | \$7,211,500 | 61.44 | \$699,168 | \$666,560 | 4.9 | \$1,760,161 | \$1,652,795 | 6.5 | 6.4 |
| Sales and Use Tax | 2,460,000 | 20.96 | 205,074 | 195,964 | 4.6 | 488,625 | 457,561 | 6.8 | 5.3 |
| Corporations Income Tax | 315,900 | 2.69 | 106,298 | 85,647 | 24.1 | 112,879 | 89,762 | 25.8 | (8.0) |
| Public Service Corporations | 83,800 | 0.72 | 7,528 | 7,322 | 2.8 | 18,734 | 22,867 | (18.1) | (8.2) |
| Insurance Premiums | 336,100 | 2.86 | 74,181 | 67,758 | 9.5 | 79,707 | 76,776 | 3.8 | 0.9 |
| Interest Income (a) | 80,000 | 0.68 | 8,996 | 13,387 | (32.8) | 29,833 | 40,327 | (26.0) | (2.1) |
| Alcoholic Beverage Sales (b) | 128,100 | 1.09 | 3,839 | 4,001 | (4.0) | 12,927 | 11,845 | 9.1 | (0.5) |
| Tobacco Master Settlement | 53,000 | 0.45 | 0 | 0 | - | 0 | 0 | - | (11.7) |
| All Other Revenues | 697,800 | 5.95 | 65,438 | 63,036 | 3.8 | 221,397 | 161,320 | 37.2 | (2.7) |
| Total General Fund Revenues | \$11,366,200 | 96.84 | \$1,170,522 | \$1,103,675 | 6.1 | \$2,724,263 | \$2,513,253 | 8.4 | 4.6 |
| Gross Lottery Revenue | \$1,163,770 | 9.91 | \$94,795 | \$87,929 | 7.8 | \$277,288 | \$269,247 | 3.0 | 2.5 |
| Less: Expenses | (792,351) | (6.75) | (64,733) | (60,534) | 6.9 | (186,048) | (181,401) | 2.6 | 4.2 |
| Net Lottery Profits | \$371,419 | 3.16 | \$30,062 | \$27,395 | 9.7 | \$91,240 | \$87,846 | 3.9 | (1.0) |
| Total General Fund Revenues | | | | | | | | | |
| and Net Lottery Profits | \$11,737,619 | 100.00 | \$1,200,584 | \$1,131,070 | 6.1 | \$2,815,503 | \$2,601,099 | 8.2 | 4.4 |

[#] Percentage is greater than 1,000%.

⁽a) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in October.

⁽b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts

General Fund Statement of Revenue Collections and Estimates

For the Fiscal Years 2003 and 2004

(Dollars in Thousands)

| | (1) | (2) As a % | (3) | (4) September | (5) | (6) | (7) Year-To-Date | (8) | (9) % Annual |
|---|--------------|---------------|-------------|------------------|-------------|-------------|---------------------|--------------|-----------------|
| | FY 2004 | of Total | | | % | | | % | Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2004 | FY 2003 | Change | FY 2004 | FY 2003 | Change | Req By Est |
| Taxes: | | | | | | | | | |
| Individual Income Tax - Withholding | \$6,991,600 | 61.51 | \$525,902 | \$505,856 | 4.0 | \$1,606,003 | \$1,535,762 | 4.6 | 6.5 |
| Tax Dues/Estimated Payments | 1,335,800 | 11.75 | 194,000 | 192,325 | 0.9 | 240,521 | 236,626 | 1.6 | (4.8) |
| Gross Individual Income Tax | \$8,327,400 | 73.26 | \$719,902 | \$698,181 | 3.1 | \$1,846,524 | \$1,772,388 | 4.2 | 4.5 |
| Individ and Fiduc Income (Refunds) | (1,115,900) | (9.82) | (20,734) | (31,621) | (34.4) | (86,363) | (119,593) | (27.8) | (6.6) |
| Net Individual Income Tax | \$7,211,500 | 63.44 | \$699,168 | \$666,560 | 4.9 | \$1,760,161 | \$1,652,795 | 6.5 | 6.4 |
| Sales and Use Tax | 2,460,000 | 21.64 | 205,074 | 195,964 | 4.6 | 488,625 | 457,561 | 6.8 | 5.3 |
| Corporations Income | 315,900 | 2.78 | 106,298 | 85,647 | 24.1 | 112,879 | 89,762 | 25.8 | (8.0) |
| Public Service Corporations | 83,800 | 0.74 | 7,528 | 7,322 | 2.8 | 18,734 | 22,867 | (18.1) | (8.2) |
| Insurance Premiums | 336,100 | 2.96 | 74,181 | 67,758 | 9.5 | 79,707 | 76,776 | 3.8 | 0.9 |
| Alcoholic Beverage Excise | 95,400 | 0.84 | 0 | 0 | - | 1,305 | 191 | 583.2 | 8.7 |
| Beer and Beverage Excise | 32,700 | 0.29 | 3,839 | 4,001 | (4.0) | 11,622 | 11,654 | (0.3) | (20.1) |
| Wills, Suits, Deeds, Contracts | 165,600 | 1.46 | 27,878 | 21,708 | 28.4 | 93,640 | 65,315 | 43.4 | (42.1) |
| Inheritance, Gift, and Estate | 135,200 | 1.19 | 16,538 | 21,493 | (23.1) | 34,523 | 41,806 | (17.4) | (5.7) |
| Tobacco Products | 14,900 | 0.13 | 1,332 | 1,403 | (5.1) | 4,134 | 4,089 | 1.1 | (2.7) |
| Bank Franchise | 9,400 | 0.08 | (3) | 0 | - | 63 | 62 | 1.6 | 1.6 |
| Other Taxes | 16,800 | 0.15 | 1,979 | (830) | 338.4 | 1,902 | (1,720) | 210.6 | 286.5 |
| Total Taxes | \$10,877,300 | 95.70 | \$1,143,812 | \$1,071,026 | 6.8 | \$2,607,295 | \$2,421,158 | 7.7 | 4.1 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$1,500 | 0.01 | \$320 | \$123 | 160.2 | \$1,116 | \$399 | 179.7 | (2.3) |
| Corp. Franchise and Charters | 37,300 | 0.33 | 554 | 520 | | 1,798 | | 7.6 | 1.6 |
| Fees for Practice of Prof | | | | | 6.5 60.0 | | 1,671 | | |
| | 1,100 | 0.01 0.10 | 16 639 | 10 629 | | 58 2,827 | 50 | 16.0 50.0 | 0.8 3.8 |
| Fees for Misc. Privileges & Services | 11,600 | 0.10 | \$1,529 | \$1,282 | 1.6 | \$5,799 | 1,885 \$4,005 | 44.8 | 1.9 |
| Total Rights and Privileges | \$51,500 | 0.45 | \$1,529 | \$1,282 | 19.3 | \$5,799 | \$4,005 | 44.8 | 1.9 |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$9,100 | 0.08 | \$267 | \$0 | - | \$270 | \$4 | # | 793.0 |
| Assessmts & Rcpts for Support of Special Svcs | 400 | 0.00 | 36 | 39 | (7.7) | 79 | 121 | (34.7) | 4.4 |
| Institutional Revenue | 9,300 | 0.08 | 668 | 498 | 34.1 | 2,082 | 1,423 | 46.3 | 17.8 |
| Interest (a) | 80,000 | 0.71 | 8,996 | 13,387 | (32.8) | 29,833 | 40,327 | (26.0) | (2.1) |
| Dividends and Rent | 300 | 0.00 | 71 | 52 | 36.5 | 95 | 147 | (35.4) | (78.4) |
| Fines, Forfeitures & Fees | 215,100 | 1.89 | 14,385 | 14,924 | (3.6) | 48,312 | 44,346 | 8.9 | 12.5 |
| Other Revenue | 80,800 | 0.71 | 3,295 | 3,601 | (8.5) | 40,830 | 6,267 | 551.5 | 108.5 |
| Excess Fees | (20,000) | (0.17) | (3,233) | (1,918) | (68.6) | (12,218) | (6,488) | (88.3) | 27.4 |
| Private Donations, Gifts & Cont. | 0 | 0.00 | 0 | 0 | - | 0 | 0 | - | (100.0) |
| Cities, Counties, and Towns | 9,400 | 0.08 | 696 | 784 | (11.2) | 1,886 | 1,943 | (2.9) | 3.1 |
| Tobacco Master Settlement | 53,000 | 0.47 | 0 | 0 | - | 0 | 0 | - | (11.7) |
| Total Other Revenues | \$437,400 | 3.85 | \$25,181 | \$31,367 | (19.7) | \$111,169 | \$88,090 | 26.2 | 20.2 |
| | • | | | | _ | | | _ | _ |
| Total General Fund Revenues | \$11,366,200 | 100.00 | \$1,170,522 | \$1,103,675 | 6.1 | \$2,724,263 | \$2,513,253 | 8.4 | 4.6 |

[#] Percentage is greater than 1,000%.

⁽a) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in October.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

| | | Se | ptember | | Yea | r-To-Date | | % Annual Growth |
|----------------------------|--------------|--------------|----------|---------------|--------------|-----------|-------------------|--------------------|
| | FY 2004 | | | % | | | % | Required |
| | Estimate (d) | FY 2004 | FY 2003 | <u>Change</u> | FY 2004 | FY 2003 | <u>Change</u> (b) | By Estimate |
| Lottery Collections | | | | | | | | |
| Lotto South | \$78,440 | \$5,540 | \$5,548 | (0.1) | \$17,403 | \$19,027 | (8.5) | 9.5 |
| Cash 5 | 24,890 | 2,120 | 2,292 | (7.5) | 6,752 | 7,143 | (5.5) | (12.5) |
| Pick 4 | 153,650 | 11,668 | 11,383 | 2.5 | 36,471 | 35,368 | 3.1 | 4.6 |
| Pick 3 | 241,500 | 18,530 | 19,246 | (3.7) | 57,651 | 59,403 | (2.9) | 0.4 |
| Mega Millions | 117,600 | 11,964 | 6,083 | 96.7 | 26,676 | 29,874 | (10.7) | 12.0 |
| Scratch | 547,690 | 44,973 | 43,377 | 3.7 | 132,335 | 118,432 | 11.7 | 8.0 |
| Gross Lottery Revenue | 1,163,770 | 94,795 | 87,929 | 7.8 | 277,288 | 269,247 | 3.0 | 2.5 |
| Expenses (c) | 792,351 | 64,733_(a) | 60,534 | 6.9 | 186,048_(a) | 181,401 | 2.6 | 4.2 |
| Net Lottery Ticket Profits | \$371,419 | \$30,062 (a) | \$27,395 | 9.7 | \$91,240 (a) | \$87,846 | 3.9 | (1.0) |

⁽a) Current month includes operating expenses estimated (unaudited closing).

⁽b) The current-year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month-to-month depending on the lotto jackpots, prize expense and game related administrative expenses.

⁽c) "Expenses" includes prizes to winners, compensation to retailers, instant ticket printing costs, Lottery operating expenses, and net other income/expense.

⁽d) Estimate established in December 2002.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Summary Statement of Revenue Estimates & Collections

For the Fiscal Years 2003 and 2004

(Dollars in Thousands)

| | | As a % | | September | | | Year-To-Date | | % Annual Growth |
|---------------------------------|---------------------|------------------|-----------|-----------|-------------|-----------|--------------|-------------|-------------------------|
| Revenue | FY 2004 Estimate | of Total Fund | FY 2004 | FY 2003 | % Change | FY 2004 | FY 2003 | % Change | Required By Estimate |
| Motor Fuel Taxes | \$842,000 | 25.32 | \$72,884 | \$71,530 | 1.9 | \$146,585 | \$147,122 | (0.4) | 4.1 |
| Priority Transportation Fund | 20,000 | 0.60 | 2,000 | 0 | - | 2,000 | 0 | - | 0.0 |
| Motor Vehicle Sales and Use Tax | 546,000 | 16.42 | 60,479 | 50,032 | 20.9 | 161,791 | 147,269 | 9.9 | 0.6 |
| State Sales and Use Tax | 398,000 | 11.97 | 35,258 | 30,588 | 15.3 | 83,847 | 81,520 | 2.9 | 5.9 |
| Motor Vehicle License Fees | 178,200 | 5.36 | 13,685 | 13,564 | 0.9 | 42,760 | 43,645 | (2.0) | 12.3 |
| International Registration Plan | 64,400 | 1.94 | 3,385 | 3,644 | (7.1) | 8,117 | 11,606 | (30.1) | 11.9 |
| Interest Earnings | 11,500 | 0.35 | 0 | 0 | - | 5 | 11 | (54.5) | (21.4) |
| Misc. Taxes, Fees, and Revenues | 24,000 | 0.72 | 1,477 | 1,610 | (8.3) | 4,949 | 5,439 | (9.0) | 3.3 |
| Total State Taxes and Fees | \$2,084,100 | 62.68 | \$189,168 | \$170,968 | 10.6 | \$450,054 | \$436,612 | 3.1 | 4.1 |

[#] Percentage is greater than 1,000%.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

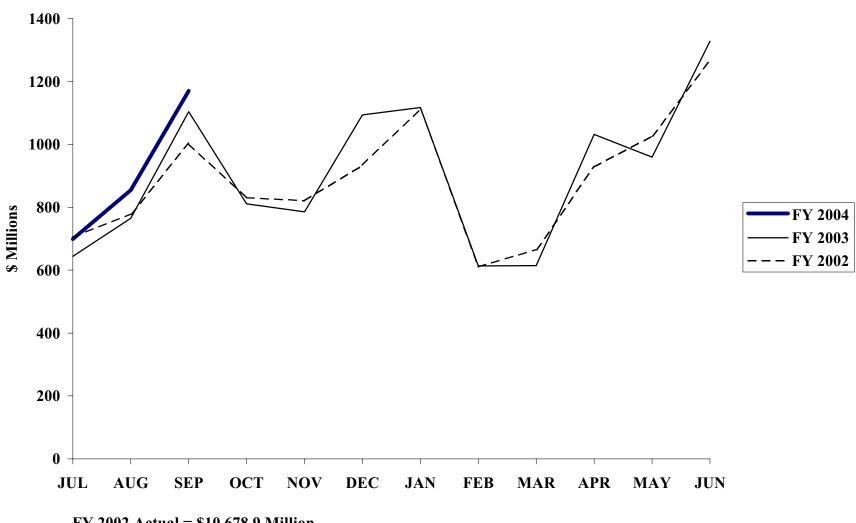
Statement of Revenue Estimates & Collections

For the Fiscal Years 2003 and 2004 (Dollars in Thousands)

| | (Dollars in Thousands) | | | | | | | | |
|--|------------------------|--------------------|------------------|------------------|--------------|------------------|-------------------|------------|--------------------------------|
| | FY 2004 | As a % of Total | | September | % | | Year-To-Date | % | % Annual Growth Required |
| Revenue | Estimate | Fund | FY 2004 | FY 2003 | Change | FY 2004 | FY 2003 | Change | By Est |
| HIGHWAY MAINTENANCE | <u> </u> | | | | | | | | |
| AND OPERATING FUND: | | | | | | | | | |
| Motor Fuel Taxes (Includes Road Tax) | \$718,900 | 21.62 | \$61,169 | \$60,818 | 0.6 | \$123,299 | \$123,768 | (0.4) | 4.4 |
| Motor Vehicle Sales and Use Tax | 350,800 | 10.55 | 38,645 | 31,899 | 21.1 | 103,276 | 93,976 | 9.9 | 8.0 |
| Motor Vehicle License Fees | 153,600 | 4.62 | 11,994 | 11,797 | 1.7 | 37,419 | 38,098 | (1.8) | 10.5 |
| nternational Registration Plan | 64,400 | 1.94 | 3,385 | 3,644 | (7.1) | 8,117 | 11,606 | (30.1) | 11.9 |
| Misc. Taxes, Fees, and Revenues | 24,000 | 0.72 | 1,477 | 1,610 | (8.3) | 4,949 | 5,439 | (9.0) | 3.3 |
| Total State Taxes and Fees | \$1,311,700 | 39.45 | \$116,670 | \$109,768 | 6.3 | \$277,060 | \$272,887 | 1.5 | 4.4 |
| Other Revenues: | | | | | | | | | |
| Federal Grants and Contracts | \$0 | 0.00 | \$1,104 | \$3,488 | (68.3) | \$2,374 | \$4,809 | (50.6) | (100.0) |
| Transfer (to) / from Transportation | | | | | | | | | |
| Trust Fund | \$20,200 | 0.61 | \$0 | \$0 | | \$20,177 | \$72,271 | (72.1) | (79.2) |
| Total Highway Maintenance and | | | | | | | | | |
| Operating Fund | \$1,331,900 | 40.06 | \$117,774 | \$113,256 | 4.0 | \$299,611 | \$349,967 | (14.4) | (2.5) |
| RANSPORTATION TRUST FUND: | | | | | | | | | |
| Motor Fuel Taxes | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$123,100 | 3.70 | \$11,715 | \$10,712 | 9.4 | \$23,286 | \$23,354 | (0.3) | 2.5 |
| Priority Transportation Fund | 20,000 | 0.60 | 2,000 | 0 | - | 2,000 | 0 | - | 0.0 |
| Motor Vehicle Sales and Use Tax | 405.000 | 5.07 | 04.004 | 40.400 | 00.4 | 50.545 | 50,000 | 0.0 | 0.0 |
| (Includes Rental Tax) State Sales and Use Tax | 195,200 398,000 | 5.87 11.97 | 21,834 35,258 | 18,133 30,588 | 20.4 15.3 | 58,515 83,847 | 53,293 81,520 | 9.8 2.9 | 0.2 5.9 |
| Motor Vehicle License Fees | 24,600 | 0.74 | 1,691 | 1,767 | (4.3) | 5,341 | 5,547 | (3.7) | 24.9 |
| Interest Earnings | 11,500 | 0.35 | 0 | 0 | - | 5 | 11 | (54.5) | (21.4) |
| Total State Taxes and Fees | \$772,400 | 23.23 | \$72,498 | \$61,200 | 18.5 | \$172,994 | \$163,725 | 5.7 | 3.7 |
| | | | | | | | | | |
| Other Revenues: Federal Grants and Contracts | \$1,068,800 | 32.14 | \$103,411 | \$53,073 | 94.8 | \$211,856 | \$200.561 | 5.6 | 57.6 |
| Receipts from Cities/Counties | 45,500 | 1.37 | 4,382 | 2,816 | 55.6 | 14,863 | 11,463 | 29.7 | 80.0 |
| Toll Revenues (Includes Route 28) | 60,800 | 1.83 | 7,822 | 5,902 | 32.5 | 16,357 | 16,655 | (1.8) | (3.2) |
| Miscellaneous Revenues | 65,900 | 1.98 | 559 | 3,436 | (83.7) | 4,396 | 6,126 | (28.2) | 279.1 |
| Total Other Revenues | \$1,241,000 | 37.32 | \$116,174 | \$65,227 | 78.1 | \$247,472 | \$234,805 | 5.4 | 58.3 |
| Fransfer (to) / from Highway | | | | | | | | | |
| Maintenance and Operating Fund | (\$20,200) | (0.61) | \$0 | \$0 | _ | (\$20,177) | (\$72,271) | 72.1 | 79.2 |
| Total Transportation Trust Fund | \$1,993,200 | 59.94 | \$188,672 | \$126,427 | 49.2 | \$400,289 | \$326,259 | 22.7 | 39.2 |
| TOTAL HIGHWAY MAINTENANCE AND | | | | | | | | | |
| OPERATING AND TRANSPORTATION | | | | | | | | | |
| TRUST FUND | \$3,325,100 | 100.00 | \$306,446 | \$239,683 | 27.9 | \$699,900 | \$676,226 | 3.5 | 18.8 |
| INOSI FOND | φ3,323,100 | 100.00 | φ300,440 | φ239,003 | 21.9 | φυσσ,συ 0 | φυ <i>ι</i> υ,220 | 3.5 | 10.0 |
| | | | | | | | | | |

[#] Percentage is greater than 1,000%.

Total General Fund Revenues

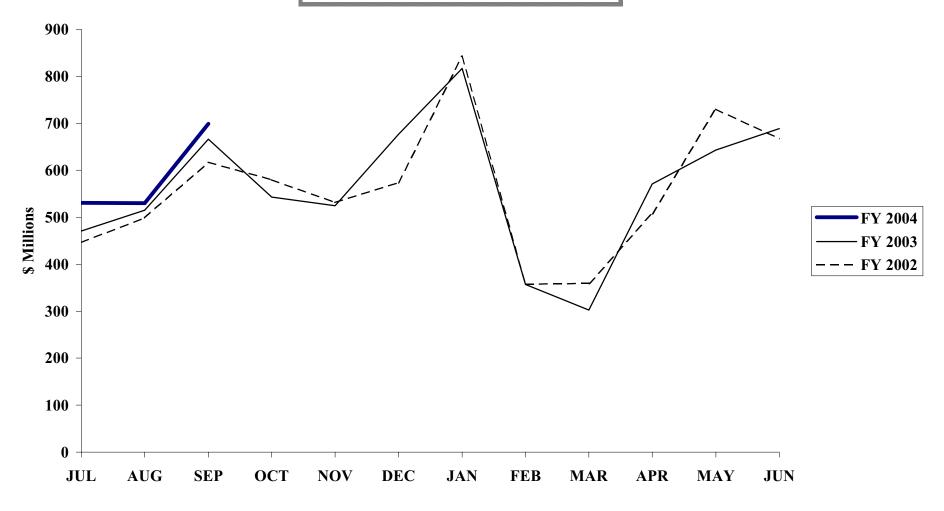


FY 2002 Actual = \$10,678.9 Million

FY 2003 Actual = \$10,867.1 Million

FY 2004 Estimate = \$11,366.2 Million

Net Individual Income Tax

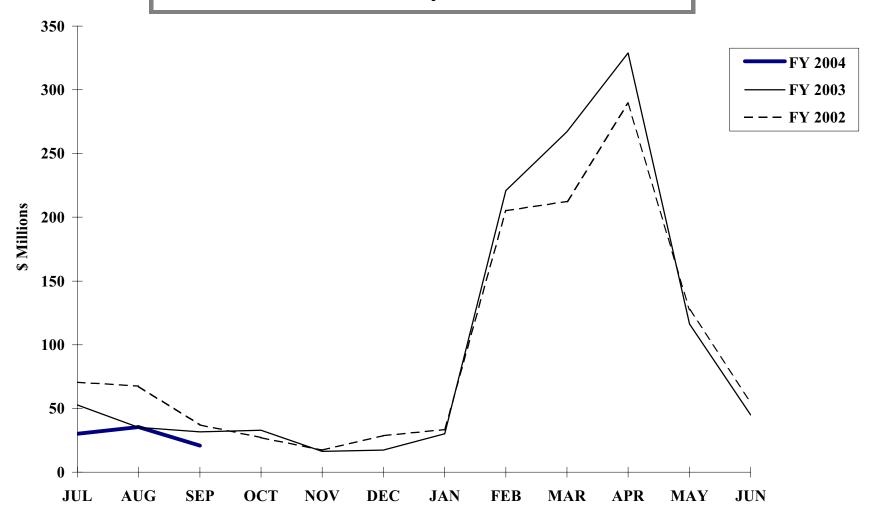


FY 2002 Actual = \$6,710.7 Million

FY 2003 Actual = \$6,775.7 Million

FY 2004 Estimate = \$7,211.5 Million

Individual and Fiduciary Income Tax Refunds



FY 2002 Actual = \$1,171.1 Million

FY 2003 Actual = \$1,194.4 Million

FY 2004 Estimate = \$1,115.9 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2004 (Dollars in Millions)

| MONTH | PRIMARY LIQUIDITY | | EXTERNAL MANAGEMENT EXTENDED DURATION ^{1, 2} | | | | COMPOSITE | | |
|------------------------|-------------------|-------|---|----------------------------|--------------|--------|-----------|--|--|
| | Avg. Balance | Yield | Avg. Balance | Annualized Total Return | Avg. Balance | Rate | | | |
| July, 2003 | \$2,176.4 | 1.94% | \$930.9 | -36.69% | \$3,107.3 | -9.63% | | | |
| August | \$2,118.9 | 1.87% | \$843.1 | 4.04% | \$2,962.0 | 2.49% | | | |
| September | \$2,504.2 | 1.74% | \$829.0 | 28.58% | \$3,333.2 | 8.41% | | | |
| October | | | | | | | | | |
| November | | | | | | | | | |
| December | | | | | | | | | |
| January, 2004 | | | | | | | | | |
| February | | | | | | | | | |
| March | | | | | | | | | |
| April | | | | | | | | | |
| Мау | | | | | | | | | |
| June | | | | | | | | | |
| ear-to-Date Average | \$2,266.5 | 1.84% | \$867.7 | -2.71% | \$3,134.2 | 0.58% | | | |
| atest 12-month Average | \$2,044.5 | 2.46% | \$902.4 | 4.04% | \$2,946.9 | 2.95% | | | |

¹ Performance on the extended duration portion of the General Account is now reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

² Unaudited.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2004 (Dollars in Thousands)

| Month | Beginning Balance | Deposits/(Withdrawals) | Interest Allocated (A) | Ending Balance |
|-----------|-------------------|------------------------|------------------------|----------------|
| July | \$247,481 | \$0 | \$0 | \$247,481 |
| August | \$247,481 | \$0 | \$0 | \$247,481 |
| September | \$247,481 | \$0 | \$0 | \$247,481 |
| October | | | | |
| November | | | | |
| December | | | | |
| January | | | | |
| February | | | | |
| March | | | | |
| April | | | | |
| Мау | | | | |
| June | | | | |

Notes: (A) Interest is earned monthly but credited to nongeneral funds on a quarterly basis and will appear on this report in the months of October, January, April, and final June.